

©The company publishes a quick estimation. Figures may be revised.

F.D.C.Products. Inc **4°C Jewelry, 4°CBridal, Canal4°C**

| ■ Sales Results (Y o Y) | | | | | | | | | | | | | (%) |
|-------------------------|-------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Total |
| All Store Sales | 107.9 | | | | | | | | | | | | 107.9 |
| Existing Store Sales | 111.4 | | | | | | | | | | | | 111.4 |

| ■ Number of Customers and Ave. Purchase per Customer(Y o Y) | | | | | | | | | | | | | (%) |
|---|-------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Total |
| Existing Store Sales | 108.8 | | | | | | | | | | | | 108.8 |
| Ave. Purchase per Customer | 102.4 | | | | | | | | | | | | 102.4 |

âge Co., Ltd. **PALETTE**

| ■ Sales Results (Y o Y) | | | | | | | | | | | | | (%) |
|-------------------------|-------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Total |
| All Store Sales | 113.3 | | | | | | | | | | | | 113.3 |
| Existing Store Sales | 109.7 | | | | | | | | | | | | 109.7 |

RASIN Co., Ltd. **GINZA RASIN**

| ■ Sales Results (Y o Y) | | | | | | | | | | | | | (%) |
|-------------------------|-------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Total |
| All Store Sales | 153.2 | | | | | | | | | | | | 153.2 |
| Existing Store Sales | 153.2 | | | | | | | | | | | | 153.2 |

【Number of stores】

| | | | | | | | | | | | | | (stores) |
|---------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|----------|
| | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Total |
| F.D.C.Products. Inc | 112 | | | | | | | | | | | | |
| âge Co., Ltd. | 107 | | | | | | | | | | | | |
| RASIN Co., Ltd. | 4 | | | | | | | | | | | | |

◆NOTES

©An existing store is defined as the store that has been operating since the same month in the previous year.

©Year-on-year sales "Total of all stores" and "Total of existing stores" and year-on-year changes in the number of customers and average spend per customer include "EC sales". However, âge Co., Ltd.'s existing stores do not include "EC sales."

© Existing stores are stores that were in operation in the same month of the previous year. The number of target stores changes every month.