

◎The company publishes a quick estimation. Figures may be revised.

F.D.C.Products. Inc

4°C Jewelry, 4°C Bridal, Canal4°C

■ Sales Results (Y o Y)

	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total
All Store Sales	86.2	88.1	80.9	77.4	76.7	93.4	86.8	93.3	94.2	92.1			87.3
Existing Store Sales	91.7	93.6	86.2	82.2	81.2	96.6	89.9	96.0	97.9	94.3			91.2

■ Number of Customers and Ave. Purchase per Customer (Y o Y)

	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total
Existing Store Sales	90.3	86.2	83.7	80.2	82.3	92.1	90.6	93.3	95.0	90.4			88.6
Ave. Purchase per Customer	101.6	108.6	103.0	102.5	98.7	104.8	99.2	102.9	103.1	104.3			102.9

âge Co., Ltd.

PALETTE

■ Sales Results (Y o Y)

	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total
All Store Sales	113.1	99.7	107.4	100.2	96.5	105.8	105.3	109.1	100.0	93.2			102.1
Existing Store Sales	106.0	94.7	102.5	99.4	97.3	105.7	101.5	105.2	99.3	91.7			99.6

RASIN Co., Ltd.

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■ Sales Results (Y o Y)

	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total
All Store Sales	127.9	94.8	110.2	114.8	121.3	168.9	148.5	135.5	149.1	131.2			129.0
Existing Store Sales	114.1	84.8	93.0	103.8	108.5	152.0	129.5	117.5	127.9	118.0			113.8

【Number of stores】

(stores)

	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
F.D.C.Products. Inc	125	125	125	125	125	125	124	122	122	121		
âge Co., Ltd.	106	107	106	105	105	105	106	106	107	110	110	
RASIN Co., Ltd.	4	4	4	4	4	4	4	4	4	4	4	

◆NOTES

- ◎An existing store is defined as the store that has been operating since the same month in the previous year.
- ◎Year-on-year sales "Total of all stores" and "Total of existing stores" and year-on-year changes in the number of customers and average spend per customer include "EC sales". However, âge Co., Ltd.'s existing stores do not include "EC sales."
- ◎ Existing stores are stores that were in operation in the same month of the previous year. The number of target stores changes every month.